
RadiusPoint relocates to Bartlett Corp. Park near Wolfchase Galleria

By Cassandra Kimberly

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Memphis-based RadiusPoint, formerly TSG Enterprises, is relocating from Bartlett Corporate Park to 8410 Wolf Lake Drive near the Wolfchase Galleria Mall.

The leading telecom and utility expense management firm will occupy 2,320 square feet in the new building.

RadiusPoint offers a broad portfolio of business and technology solutions to help clients get more for their utility and telecom dollars nationally and internationally.

In addition to its world headquarters in Memphis, **RadiusPoint** has its European headquarters in Rotterdam, Netherlands, and an expansion office in Istanbul, Turkey.

J. Hickman, industrial specialist for Colliers Management Services, represented the landlord.

Lease renewed

The Winchester Law Firm renewed its lease at 6060 Poplar near the intersection of Poplar and Shady Grove.

The firm, founded in 1907, signed a five-year lease in its existing 5,346 square feet.

Raleigh, N.C.-based **Highwoods Properties**, owner of 6000 Poplar and 6060 Poplar, announced last week plans to begin construction on a \$29.2 million office building at 6070 Poplar.

Construction of the seven-story **Triad Centre III** is expected to start in July.

R. Kemp Conrad with Commercial Advisors LLC represented Winchester Law Firm.

John Mercer represented Highwoods in the transaction.

New tenant for Apple Orchard

Memphis-based **NonKarta** signed a new lease on 2,260 square feet in **Apple Orchard Office Park**, 6077 Apple Tree Drive.

The consulting company specializes in converting newspapers and other media, including video and audio recordings, into searchable information for businesses.

Apple Orchard Office Park, owned by Clothier and Gregory, is a small upscale office park directly off Ridgeway and Apple Tree Drive.

Brian Califf with NAI Saig Co. represented Clothier and Gregory on the deal.

Car dealer adds location

Dyersburg, Tenn.-based **Under \$200 Cars and Trucks** is beefing up its presence in Memphis by adding a new location.

The car dealer signed a 15,000-square-foot lease at 1810 Getwell, its third location in Memphis.

The new store will offer "Luxury for Less," a line of high-end vehicles, including **Mercedes, Jaguar and Volvo** automobiles.

Cary Whitehead and Bradley Wilford with Boyle Investment Co. handled the transaction.

Salon moving to Germantown

Hairobert Salon is relocating to Germantown.

The hair salon, currently at 1347 Germantown Parkway in Cordova, signed a 1,200-square-foot lease in Farmington Centre, 7841 Farmington Blvd.

Carey D. White with Loeb Properties, and Lisanne Marshall with Southeastern Investment Manage Office, negotiated the deal.

